Being Prepared for the May 15 NSPS Effective Date
Webinar Guidelines

Topics to be covered:

• History and background of NSPS advocacy: 2015 to present
• Coronavirus sell-through relief efforts
• What are your options for remaining Step 1 products?
• What comes into effect on May 15?
• Questions and Answers

Please submit any questions through Zoom and we will answer as many as we can at the end of the webinar.

All attendees are muted for this webinar. To submit a question, click on the chat icon on your screens and type it in the chat box.

A recording of this webinar will be available on the HPBA site within 24 hours.
History and Background of NSPS Advocacy

- 2015 to present
History and background of NSPS Advocacy

How did we get here?

- **NSPS Proposal in 2014**: HPBA submitted extensive comments
  - Urged EPA to provide sell-through past May 15
- **May 2015**: HPBA challenged EPA’s 2015 Final Rule
- **December 2018**: Extension legislation passed U.S. House of Representatives, failed in Senate at end of 2018 with government shutdown
- **2017 to 2018**: Negotiated with EPA on sell-through proposal
- **November 2018**: EPA proposed sell-through package; HPBA and members submitted comments
- **March/April 2020**: EPA finalized sell-through proposal and did not provide sell-through
Our Work Since Mid-March

• Relief needed due to coronavirus mitigation efforts forcing store closures and customers not shopping

• Collected stories from 180 retailers and sent a letter to Congressional leaders and to EPA

• For several weeks, we thought there was a possibility of a “Direct Final Rule” which might have provided sell-through until July 15. NO LONGER HAPPENING

• Notice of Proposed Rulemaking proposing sell-through to be published
Options for Remaining Step 1 Heaters
What are your options for remaining Step 1 stoves?

- **Stoves to Homes Initiative**
  - Donate *Step 1 freestanding stoves* to participating non-profit organizations for changeout programs
  - [http://www.hpba.org/stovestohomesinitiative](http://www.hpba.org/stovestohomesinitiative)

- Donation form and acknowledgment/acceptance of donation by the receiving non-profit (identifying the donated product by serial number) **MUST be done** BEFORE May 15

- **NOTE:** Stoves do NOT have to be shipped by Friday. Donation acknowledgement must be done before then.
Freestanding Woodstove Donation Form

SHIPPING

Dealer or distributor is responsible for physically delivering the product to their chosen non-profit organization below. Please do not ship any appliance until you have made arrangements with your chosen non-profit organization.

FYI: The shipping costs may be considered a separate donation. Do not worry about shipping costs right now.

Please choose ONE of the below approved non-profit organizations as your PRIMARY choice to donate your Step 1 Appliance:

- Appalachia Service Project: Federal Tax ID Number 62-0998383; Projects in KY, NC, TN, VA, WV
- Environmental Initiative: Federal Tax ID Number 41-1718834; Projects in MN
- Red Feather Development Group: Federal Tax ID Number 91-1632134; Projects in AZ, NM
- Wéseʼanʼemt and the Nez Perce Tribe Air Quality Program: Federal Tax ID Number 37-1801154. Projects located in ID, OR, WA (northwest tribes)
- No preference—please choose for me

Please choose ONE (different from above) of the below approved non-profit organizations as your SECONDARY choice to donate your Step 1 Appliance:

- Appalachia Service Project: Federal Tax ID Number 62-0998383; Projects in KY, NC, TN, VA, WV
- Environmental Initiative: Federal Tax ID Number 41-1718834; Projects in MN
- Red Feather Development Group: Federal Tax ID Number 91-1632134; Projects in AZ, NM
- Wéseʼanʼemt and the Nez Perce Tribe Air Quality Program: Federal Tax ID Number 37-1801154. Projects located in ID, OR, WA (northwest tribes)
- No preference—please choose for me
Local Options

What if I want to donate non-freestanding woodstoves or can’t afford to ship products?

• Find a non-profit closer to you by looking online for “weatherization programs” near you
  ▪ Might need to help with installation and consumer education

• MUST find a local non-profit and they acknowledge in writing that they can accept the donation, BEFORE May 15

• There is plenty of time to find a household for the heater, they just need to acknowledge the donation
NSPS Toolkit

Are you ready for May 15?

Be prepared, visit:

bit.ly/NSPSToolkit
HPBA Retailer NSPS Toolkit

• Check out HPBA’s Retailer NSPS Toolkit
  ▪ Go to: bit.ly/NSPSToolkit

• NSPS Enforcement Visit Checklist
• Rumors and Facts
• FAQs
• NSPS Labeling Guide
What comes into effect on May 15?
What comes into effect on May 15?

- New emissions limits
- Operation manual must be “readily accessible” to unit in store
- Efficiency and CO values on products (no efficiency or CO minimum)
Step 2 Label and Burn Wise Hangtag

Burn Wise voluntary hangtag only for Step 2 products that met requirements before the deadline.
Step 2 Products Only

- Any unit that isn’t certified for 2020 cannot be manufactured, sold, or transferred after May 15, 2020

- All newly-tested stoves have their efficiency revealed
  - Need to be able to explain efficiency to consumers
  - Need to be able to also explain carbon monoxide (CO) numbers to consumers
  - Be prepared to explain why efficiency number doesn’t necessarily correlate with emission number
EPA Wood Heater and Central Heater Databases

• Get familiar with these databases
  - Wood Heater
  - Central Heater (if you sell these products)

• Be aware that not all information is up to date

• Check with your manufacturers if you aren’t sure about a product
https://cfpub.epa.gov/oarweb/woodstove/index.cfm?fuseaction=app.about OR, Google “EPA wood heater database”
Frequently Asked Questions
If I sell a Step 1 product before May 15, 2020 but can’t install it until after the effective date, is that ok?

• YES

• The rule defines “sale” as “the transfer of ownership or control”

• Not “transfer of ownership and control”

• Must be a transfer of ownership or control to the end-user/consumer, not to a middleman like a contractor or distributor
If I burn a stove in my store to provide heat, or as a display, does that count as used?

• **NO**
  - (But you can still use it to heat your store. You just never will be able to sell it or give it away. Put a sign next to store heater that reads, “Store heater. Not for sale.”)

• You are a commercial owner. Only non-commercial owners’ used stoves count as truly used

• **“Commercial Owner”** - “any person who owns or controls a wood heater in the course of the business of the manufacture, importation, distribution (including shipping and storage) or sale of the wood heater.”
Can I take the Step 1 products from my store to my home and sell them out of my garage as a private owner?  

• **NO**

• As a hearth product retailer, you are part of the regulated industry and still considered a “commercial owner,” regardless of where you physically sell the products.

• “Commercial Owner” - “any person who owns or controls a wood heater in the course of the business of the manufacture, importation, distribution (including shipping and storage) or sale of the wood heater.”
Now What?

• We urge you to go on our website RIGHT NOW: http://www.hpba.org/stovestohomesinitiative

• Non-Profits are standing by to accept your freestanding woodstove donations

• Donation acknowledgement MUST happen BEFORE May 15

• ACT NOW

• Do not count on sell-through
Questions?

• Please enter your questions into the chat

• We will send all questions and answers to webinar attendees and make any needed updates to our website.

• Staff Contacts for NSPS Questions:
  - Rachel Feinstein (Feinstein@hpba.org)
  - John Crouch (Crouch@hpba.org)

• Tell us how we did. Please send your feedback to feedback@hpba.org