

Hearth Industry Unit Shipments

1998--2010

U.S. Shipments

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Cordwood Appliances													
Fireplaces, Freestanding Woodstoves, and Inserts	652,500	795,767	609,332	637,856	534,406	503,699	498,630	561,696	518,439	362,243	345,658	236,743	230,787
% Change	--	22%	-23%	5%	-16%	-6%	-1%	13%	-8%	-30%	-5%	-32%	-3%
Pellet Appliances													
Freestanding Stoves and Inserts	34,000	18,360	30,970	53,473	33,978	48,669	67,467	118,746	133,105	54,032	141,208	46,133	44,269
% Change	--	-46%	69%	73%	-36%	43%	39%	76%	12%	-59%	161%	-67%	-4%
Gas Appliances													
Fireplaces, Freestanding Stoves, Inserts, Fireboxes, and Gas Logs*	1,611,750	1,767,529	1,799,484	1,694,330	1,716,139	1,809,886	2,103,685	2,141,165	1,727,723	1,513,364	1,017,078	643,685	650,911
% Change	--	10%	2%	-6%	1%	5%	16%	2%	-19%	-12%	-33%	-37%	1%
TOTAL	2,298,250	2,581,656	2,439,786	2,385,659	2,284,523	2,362,254	2,669,782	2,821,607	2,379,267	1,929,639	1,503,944	926,561	925,967
% Change	--	12%	-5%	-2%	-4%	3%	13%	6%	-16%	-19%	-22%	-38%	0%

*Gas Logs shipped in North America

Electric Hearth Appliance Unit Shipments

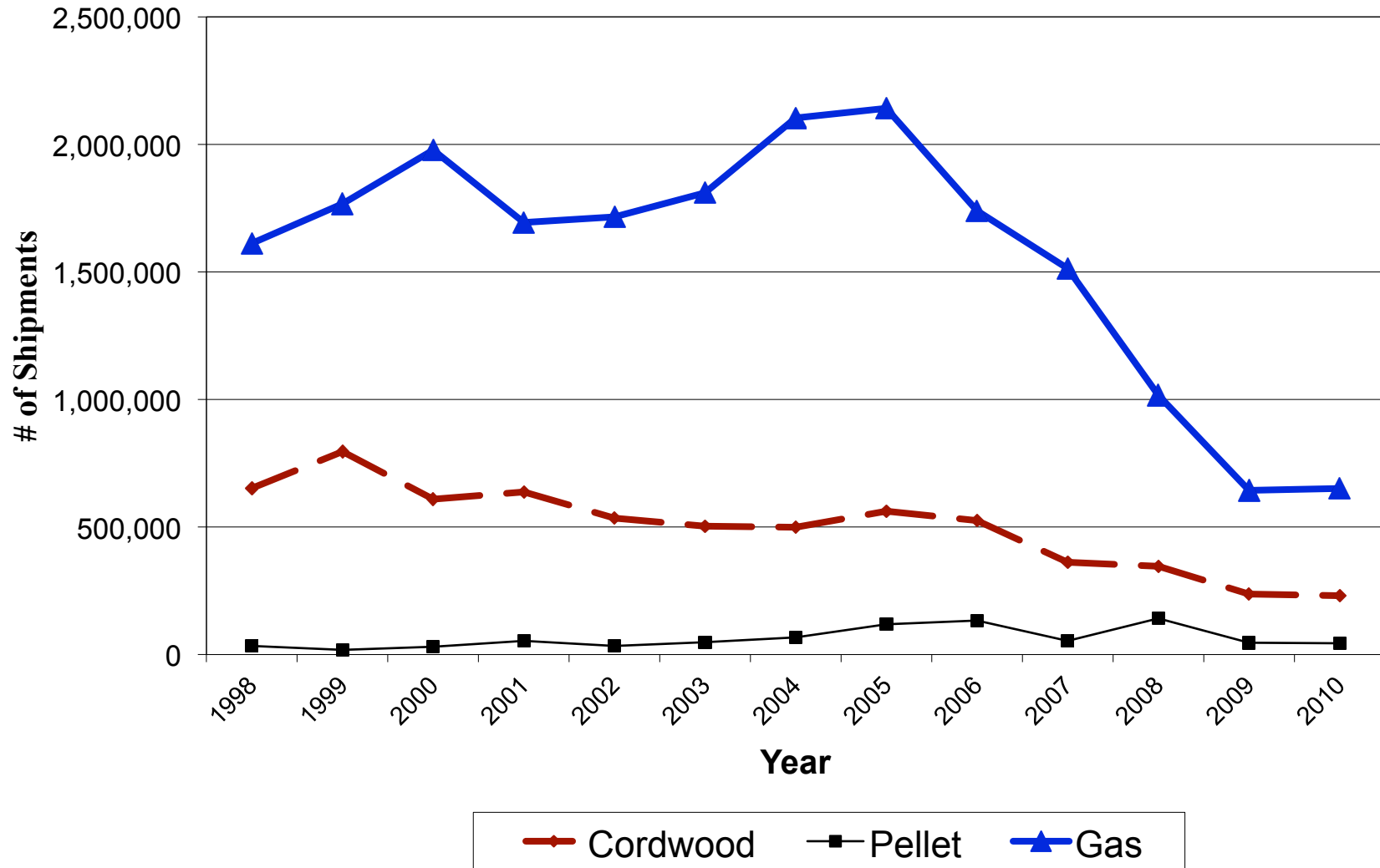
2008--2010

North American Shipments

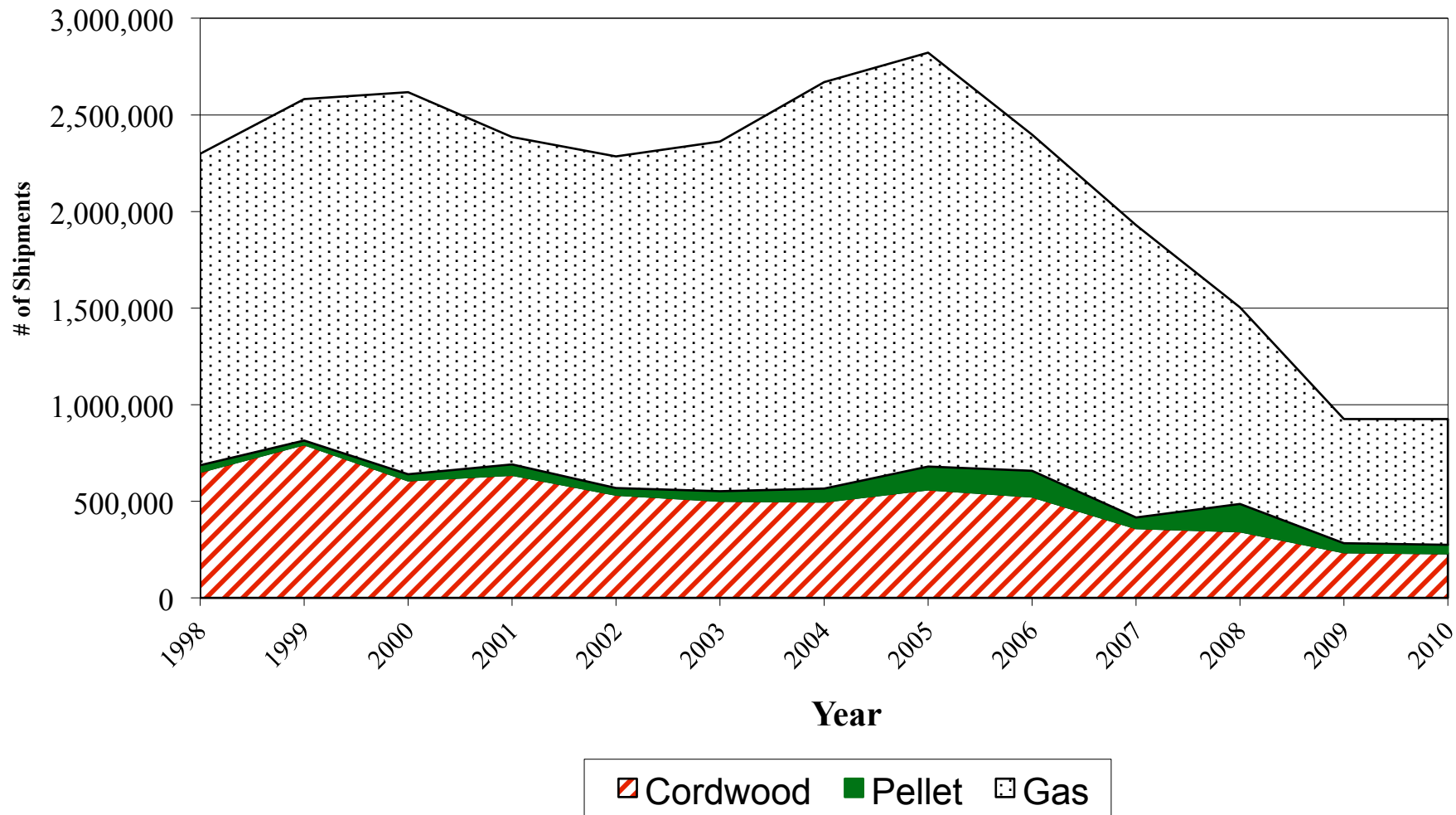
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
Electric Appliance Shipments (estimated)													
Fireplaces, Freestanding Stoves, and Fireplace Inserts Shipped in All Distribution/Market Channels	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	1,150,000	1,210,000	1,400,000
% Change	--	--	--	--	--	--	--	--	--	--	--	5%	16%

NA -- Not Available

U.S. Hearth Appliance Shipments 1998-2010

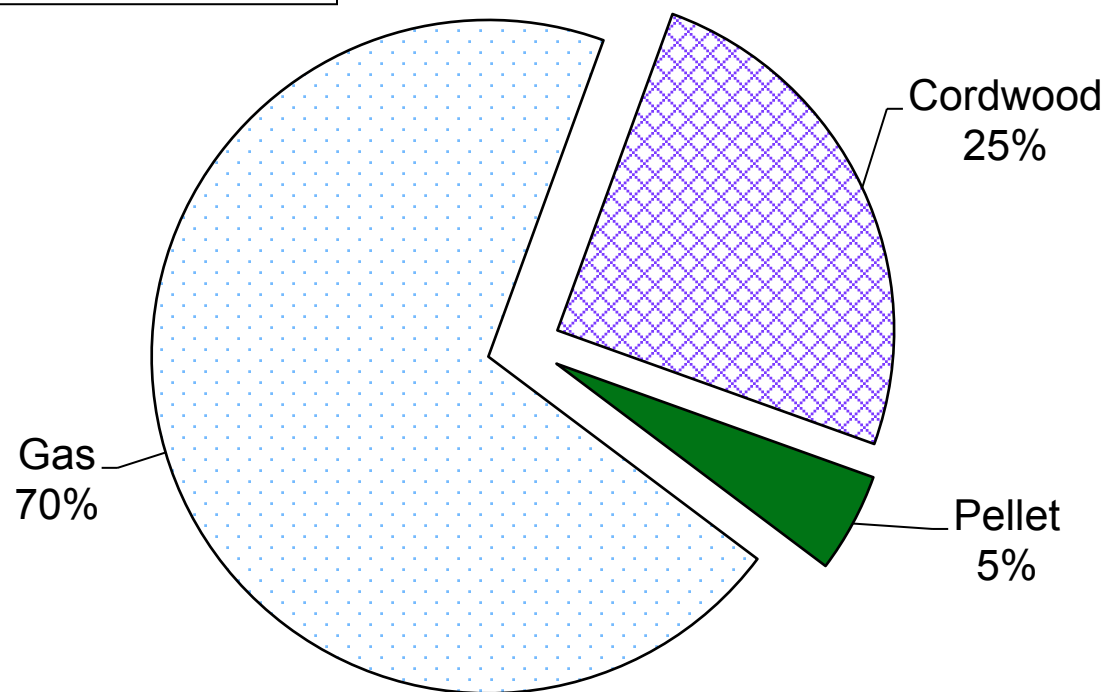


U.S. Hearth Industry Appliance Shipments 1998--2010

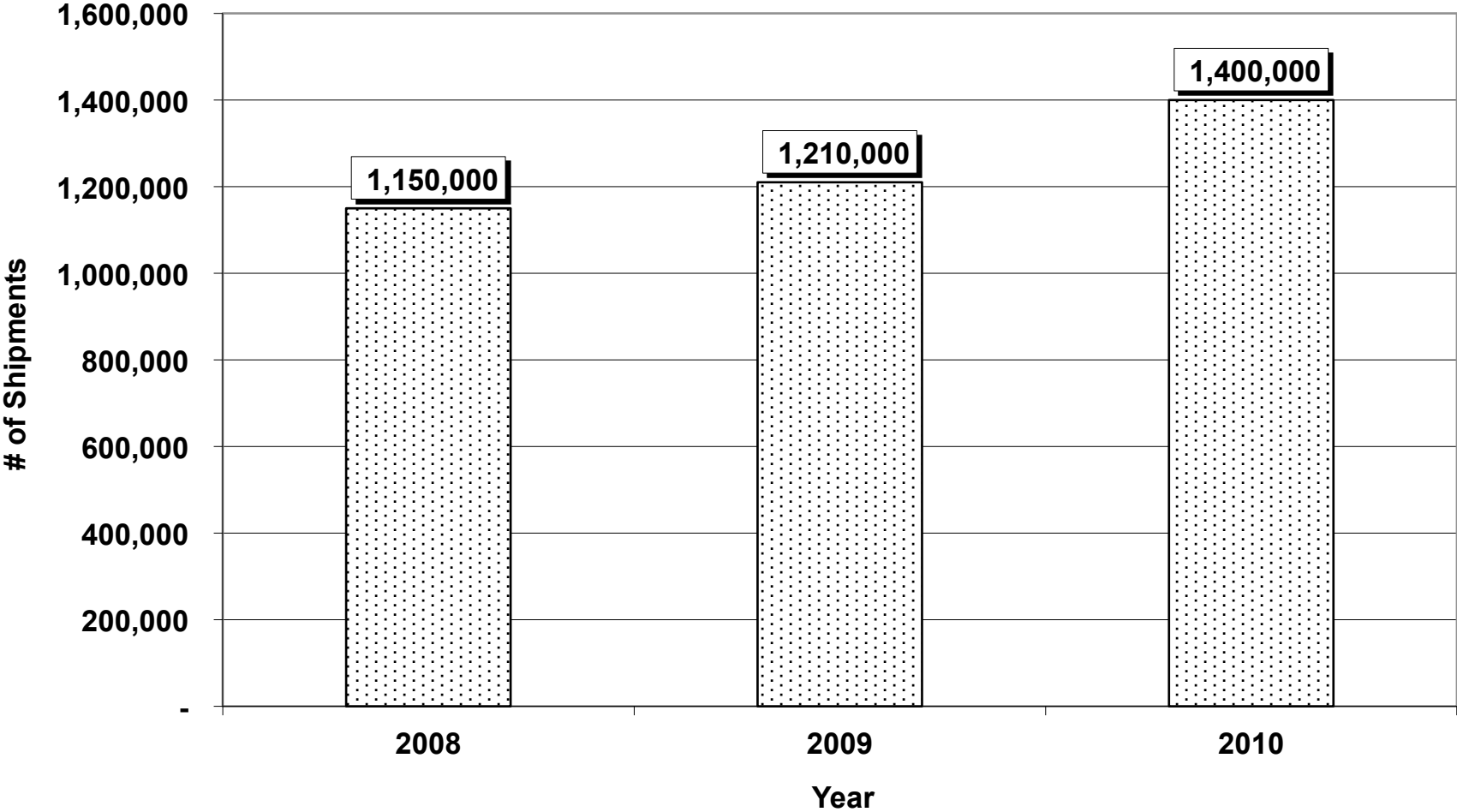


U.S. Hearth Industry Appliance Shipments 2010

Total Appliance Shipments in 2010
925,967



**Estimated Electric Hearth Appliance
Shipments in North America
2008 -- 2010**



U.S. Hearth Appliance Shipments
1998--2010

Year	Cordwood	Pellet	Gas	Total
1998	652,500	34,000	1,611,750	2,298,250
1999	795,767	18,360	1,767,529	2,581,656
2000	609,332	30,970	1,977,484	2,617,786
2001	637,856	53,473	1,694,330	2,385,659
2002	534,406	33,978	1,716,139	2,284,523
2003	503,699	48,669	1,809,886	2,362,254
2004	498,630	67,467	2,103,685	2,669,782
2005	561,696	118,746	2,141,165	2,821,607
2006	525,097	133,105	1,739,602	2,397,804
2007	362,243	54,032	1,513,364	1,929,639
2008	345,658	141,208	1,017,078	1,503,944
2009	236,743	46,133	643,685	926,561
2010	230,787	44,269	650,911	925,967

Electric Hearth Shipments
2008-2009

Year	
2008	1,150,000
2009	1,210,000
2010	1,400,000