

Hearth Industry Unit Shipments

1998--2009

U.S. Shipments

	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Cordwood Appliances												
Fireplaces, Freestanding Woodstoves, and Inserts	652,500	795,767	609,332	637,856	534,406	503,699	498,630	561,696	518,439	362,243	345,658	235,647
% Change	--	22%	-23%	5%	-16%	-6%	-1%	13%	-8%	-30%	-5%	-32%
Pellet Appliances												
Freestanding Stoves and Inserts	34,000	18,360	30,970	53,473	33,978	48,669	67,467	118,746	133,105	54,032	141,208	46,124
% Change	--	-46%	69%	73%	-36%	43%	39%	76%	12%	-59%	161%	-67%
Gas Appliances												
Fireplaces, Freestanding Stoves, Inserts, Fireboxes, and Gas Logs*	1,611,750	1,767,529	1,799,484	1,694,330	1,716,139	1,809,886	2,103,685	2,141,165	1,727,723	1,513,364	1,017,078	635,820
% Change	--	10%	2%	-6%	1%	5%	16%	2%	-19%	-12%	-33%	-37%
TOTAL	2,298,250	2,581,656	2,439,786	2,385,659	2,284,523	2,362,254	2,669,782	2,821,607	2,379,267	1,929,639	1,503,944	917,591
% Change	--	12%	-5%	-2%	-4%	3%	13%	6%	-16%	-19%	-22%	-39%

Electric Hearth Appliance Unit Shipments

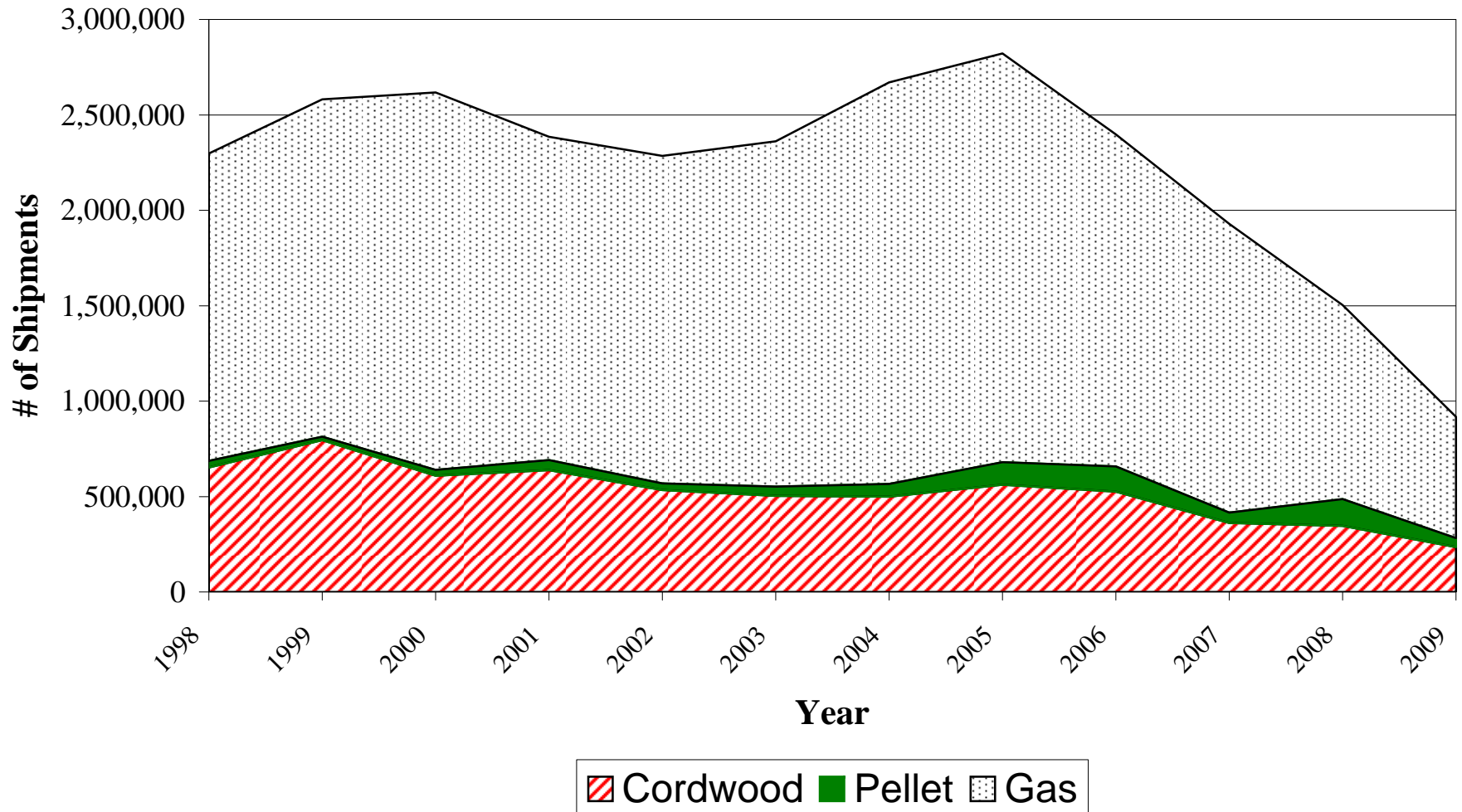
2008--2009

North American Shipments

Electric Appliance Shipments (estimated)	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
Fireplaces, Freestanding Stoves, and Fireplace Inserts Shipped in All Distribution/Market Channels	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	1,150,000	1,210,000
% Change	--	--	--	--	--	--	--	--	--	--	--	5%

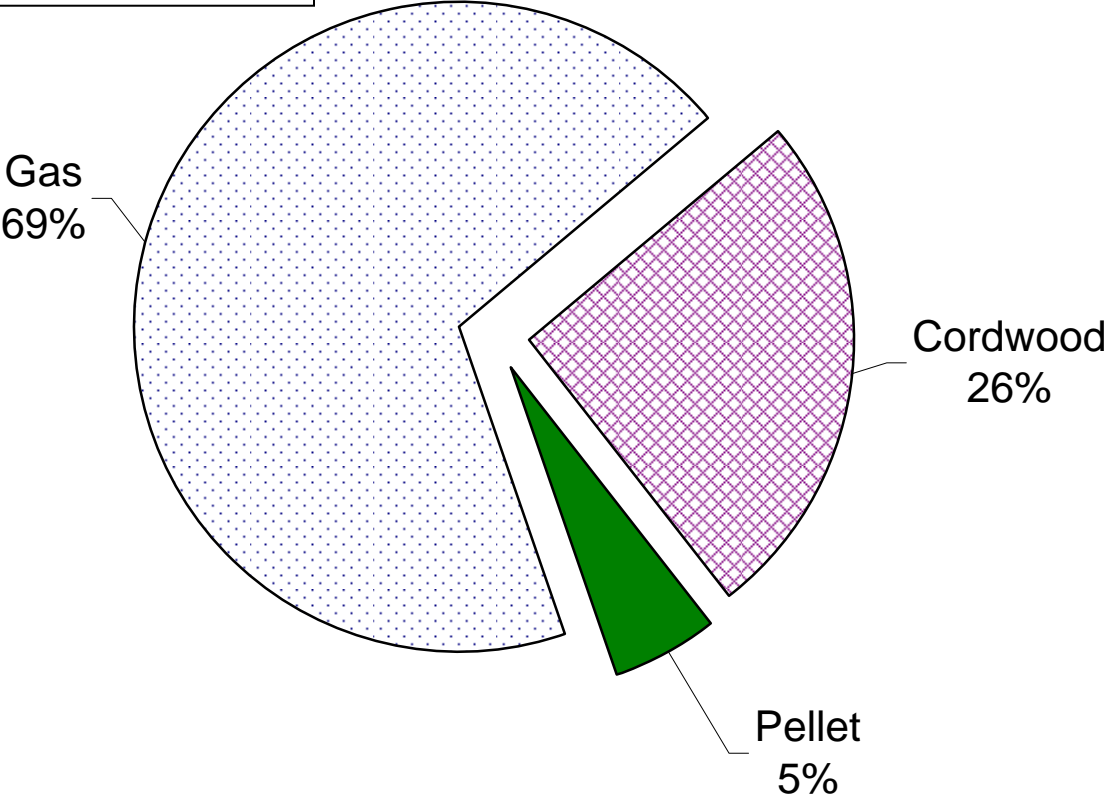
NA -- Not Available

U.S. Hearth Industry Appliance Shipments 1998--2009

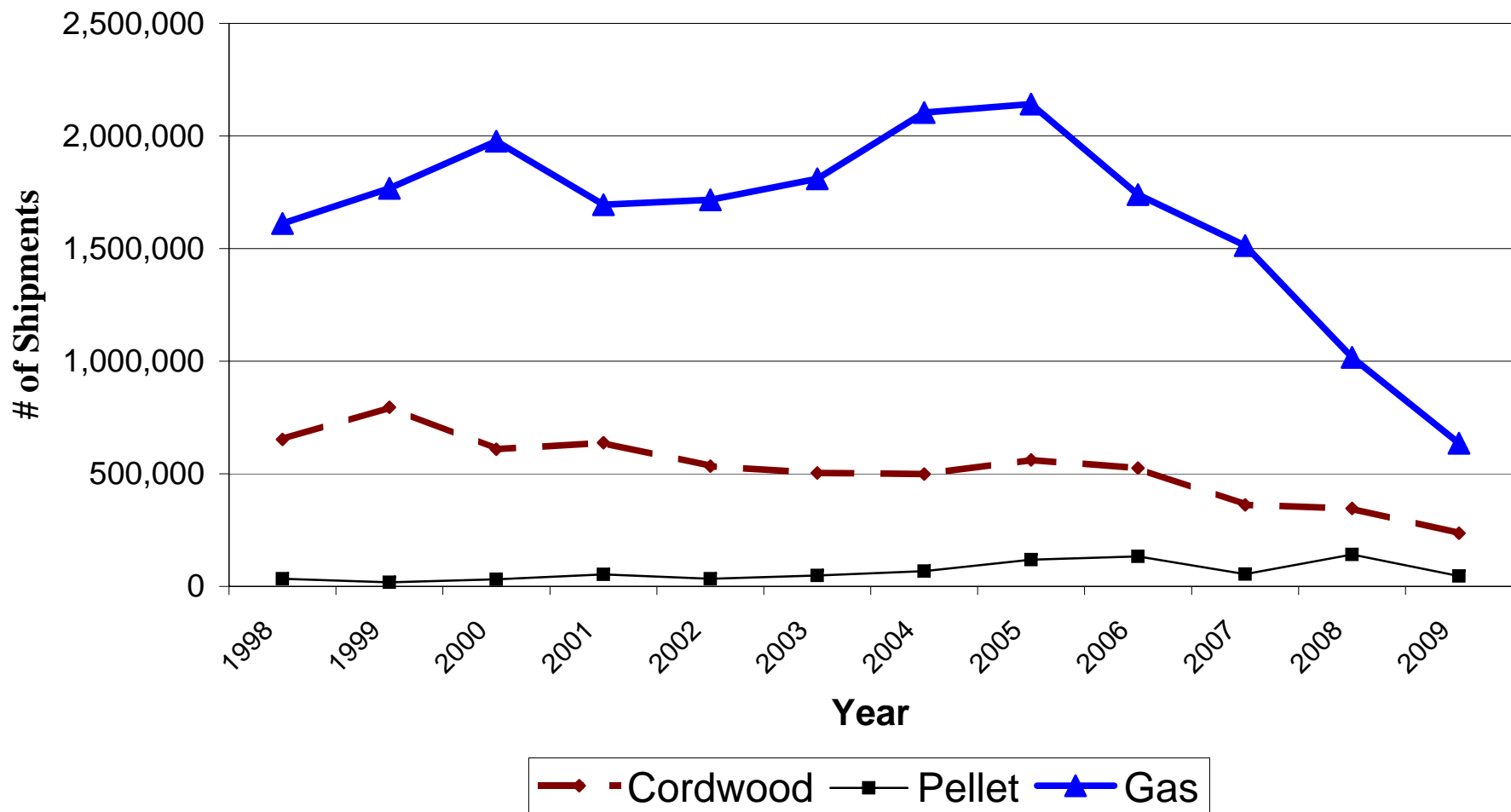


U.S. Hearth Industry Appliance Shipments 2009

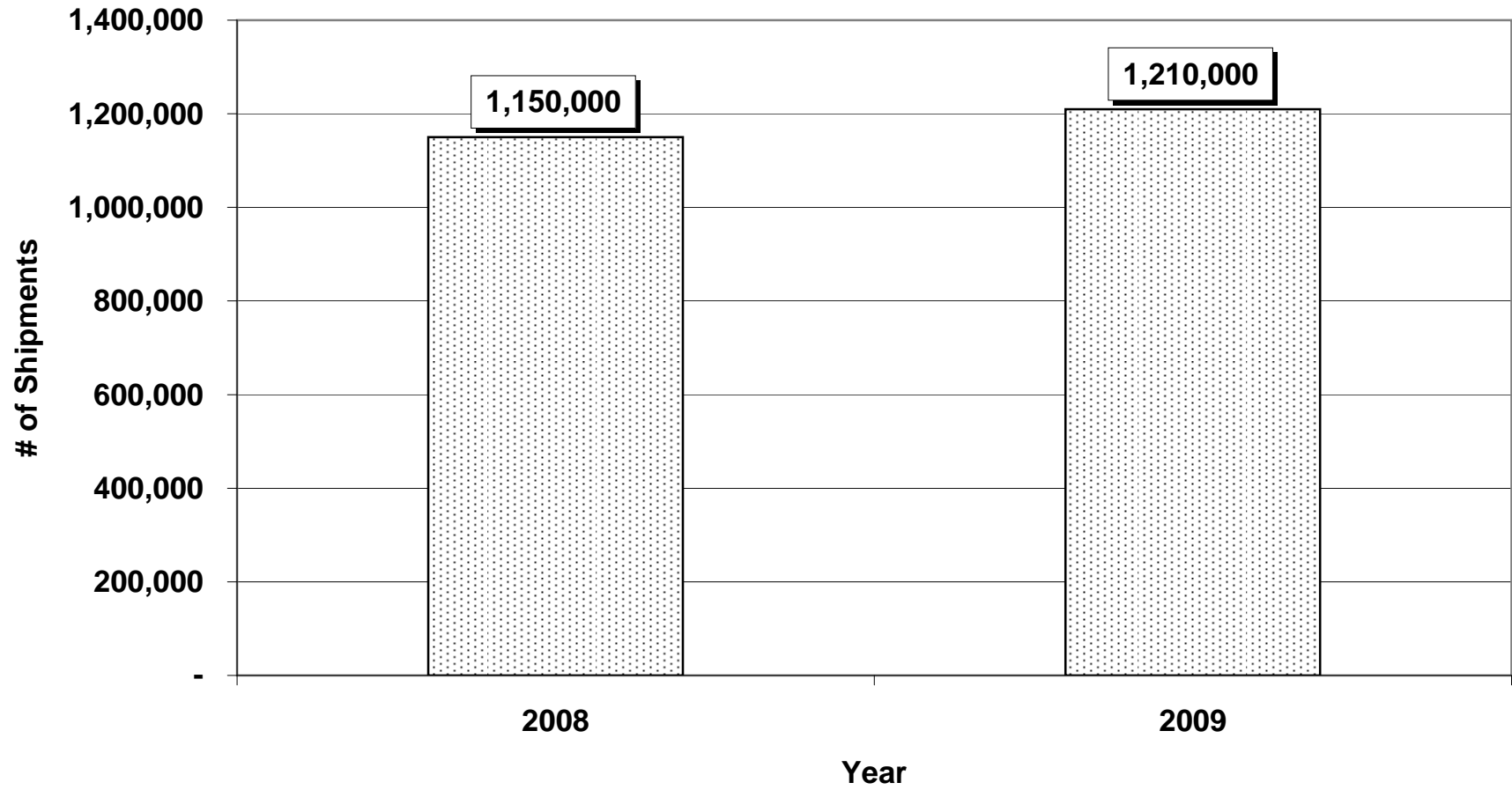
**Total Appliance Shipments in 2009
917,591**



U.S. Hearth Appliance Shipments 1998-2009



**Estimated Electric Hearth Appliance
Shipments in North America
2008 -- 2009**



U.S. Hearth Appliance Shipments
1998--2009

Year	Cordwood	Pellet	Gas	Total
1998	652,500	34,000	1,611,750	2,298,250
1999	795,767	18,360	1,767,529	2,581,656
2000	609,332	30,970	1,977,484	2,617,786
2001	637,856	53,473	1,694,330	2,385,659
2002	534,406	33,978	1,716,139	2,284,523
2003	503,699	48,669	1,809,886	2,362,254
2004	498,630	67,467	2,103,685	2,669,782
2005	561,696	118,746	2,141,165	2,821,607
2006	525,097	133,105	1,739,602	2,397,804
2007	362,243	54,032	1,513,364	1,929,639
2008	345,658	141,208	1,017,078	1,503,944
2009	235,647	46,124	635,820	917,591

Electric Hearth Shipments
2008-2009

Year	
2008	1,150,000
2009	1,210,000