

30% Tax Credit Update!

As of April 28, the Internal Revenue Service (IRS) has not issued the guidelines for determining how stoves will meet the efficiency requirements to qualify for the credit or how manufacturers will certify their products. HPBA continues to communicate with the IRS and will notify members immediately when the guidelines are issued. Refer to the HPBA website, www.hpba.org, for the latest information or contact Seth Voyles at voyles@hpba.org.

HearthStone Holds Plant Tour

Rep. Peter Welch (D-VT) toured the HearthStone Quality Home Heating Products, Inc. plant in Morrisville, VT, on April 14, where he was able to see clean burning stove technology and design in action, including HearthStone's new pellet stove. HearthStone president David Kuhfahl asked the congressman to push the IRS for clarification on the 30% tax credit. Any manufacturer interested in hosting a plant tour should contact Seth Voyles at voyles@hpba.org.

NSPS Meeting in Denver

HPBA will host a manufacturer's meeting May 27-28, in Denver to prepare a list of concerns to present to the U.S. EPA as it prepares to review its EPA Woodstove Certification Program which may extend to all wood- and pellet-burning appliances. We ask that every company that manufactures or imports any wood-burning products send a team that includes at least one technical person and one member of senior management. For more information, contact Tom Stroud at stroud@hpba.org.

Oregon Renewable Heat Symposium

An Oregon HPBA-sponsored conference on wood and pellet fuel for residential heating was held in Salem, OR, on April 15. Over ninety people from across the U.S. and Canada attended to hear experts in the fields of heating, air quality and renewable fuels. The speakers addressed timely topics such as air quality regulatory policies, technological advances and sustainability related to residential biomass heating. For more information, please visit www.renewableresidentialheating.org.

Biomass Energy Industry Conference

A biomass fuels conference was held April 29-30, in Nashua, NH, to discuss and explore the potential for real expansion in the industry. For more information, go to www.heatNE.com or contact John Crouch at crouch@hpba.org.

Codes & Standards

A new edition of CSA P.4.1 has been released. There are only minor changes in the new edition, and retesting for the new standard is not required. The previous version of the standard has been withdrawn.

The Outdoor Open Flame Decorative Appliance Standard is moving toward final approval, and it has a new name – the Outdoor Decorative Appliance Standard. The standard, CSA Z21.97, was renamed because many products were not "open flame." If balloting goes smoothly, the standard should be published in August 2009.

HPBA Job Bank Developed

HPBA has created an online job posting site, <http://hpba.org/index.php?id=303>, to help connect employers in the hearth, patio and barbecue industries with potential employees. If you're looking for help or looking for a new opportunity in your field, we hope this job bank is a helpful resource. For inquiries about the specifics of the positions or whether the job is still available, please contact the employer directly.

HearthMasters Keep it Crackling!

Don't let your friendships burn out. Join HearthMasters and keep the spark alive with the insiders you've known for so long! Anyone with at least 20 years in the industry and interested in joining HearthMasters should call Debbie Scerbo at (703) 522-0086 or email scerbo@hpba.org to request a membership application.

Pellet Fuels Institute Conference

The Pellet Fuels Institute (PFI) annual conference will be held at the Sawgrass Marriot Golf Resort & Spa in Ponte Vedra Beach, FL on July 26-28. For more information on the PFI conference and to download registration, sponsorship and table top display forms, please go to www.pelletheat.org.

HPBA Committee Activities

Communications



• National Barbecue Month (NBM) is officially under way and our campaign begins with a media blitz and satellite media tour with our

spokesperson and About.com's Guide to Barbecues & Grilling expert, Derrick Riches. Download your NBM Retailer Tool Kit today, at www.hpba.org/nbm, to take advantage of this year's month-long promotion.

- Keep the Spirit of Earth Day Alive and download our "Top Tips to Green Your Home and Your Wallet" at www.hpba.org/greenheat. This is great information to share with your customers and your local media. There is a handy PDF for retailers posted on the page, <http://www.hpba.org/uploads/Green%20Heat%20Fact%20Sheet.pdf>.

HPB Education Foundation/NFI

- The He@rth Online Training subscription program now offers 16 live classes and 54 on-demand classes, most of them available with NFI CEUs. Individual subscriptions are only \$249, and company subscriptions are available for \$449 for five accounts and \$698 for 10 accounts. Visit <http://www.hpbef.org> online for more information.

- It's a great time to be NFI-certified. The 30% tax credit details are expected soon, and you can separate yourself from your competition with your NFI certified staff. Visit <http://www.nficertified.org>, for information on getting your staff certified and renewing expiring certifications.

Membership

- Make plans to attend your affiliate meeting where networking and sharing ideas with your colleagues and friends may boost your bottom line. Support your industry by contacting and attending your local HPBA affiliate's annual event. If you need assistance in reaching your HPBA affiliate, contact Antonio Jackson, jackson@hpba.org or (703) 522-0086.

Industry Statistics

- The HPBA Quarterly Industry Survey has been distributed. Manufacturers of fireplaces, stoves, and inserts please note that HPBA is now collecting new information on channels-of-distribution for those products. If you have not done so, please respond quickly.

- The HPBExpo Exhibitor Survey and Manufacturers Rep Survey have been distributed to those manufacturers that attended HPBExpo. Please respond as soon as possible.

For more information on these surveys, please contact Don Johnson at johnson@hpba.org.



HPBExpo Report

Orlando, FL • March 10 - 13, 2010 • www.hpbexpo.com
Innovations & Ideas for Indoor-Outdoor Living

The HPBExpo 2010 Web Site Is Live! Bookmark the Expo's website, www.hpbexpo.com, for information on HPBExpo 2010 in Orlando. The 2010 exhibitor and show information will be posted soon. If you missed HPBExpo 2009, click on the "What's New" section to see a list of exhibitors and products.

Registration and housing for the Orlando trade show open September 1, however exhibitor space is selling now. To date, 194 companies have signed up for 699 booths indoors and 473 booths outdoors. For 2010 exhibit booth inquiries, contact Amy Jackson at (703) 522-0086 or amyjackson@hpba.org.

HPBExpo 30th Anniversary! Planning is underway to celebrate Expo's 30th Anniversary in Orlando. A retrospective of the show and its products demonstrating the phenomenal growth we have experienced over the last 30 years is in the planning stages. And, we will debut an exciting "Green Pavilion" to showcase the many new cutting-edge products for better living. Stay tuned for further details.

Expo Committee Meeting. The Expo Committee will meet May 12-13, in Nashville, TN. The group will visit the site of a proposed new downtown convention center and nearby outdoor burn areas to determine if the city can be added as a potential location for a future Expo. The meeting will also include discussions on long range planning issues, a review of the 2009 Expo survey tabulations and plans for HPBExpo 2010 in Orlando.

Community Enrichment

Are you a volunteer in your community?

Share your story with us so that others may be inspired to also lend a hand to those in need.

Send to Deidra Darsa at darsa@hpba.org.



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HOTNEWS

Published monthly to provide Hearth, Patio & Barbecue Association members with timely news and information