



HOTNEWS

a monthly newsletter for HPBA members

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Hearth, Patio & Barbecue Association · 1901 North Moore Street, Suite 600
Arlington, VA 22209 · ph 703-522-0086 · www.hpba.org · hpbamail@hpba.org

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HPBA Continues Fight for Decorative Gas Products

HPBA continues to fight the Department of Energy (DOE) rules that would regulate decorative vented gas fireplaces and log sets. HPBA is opposing the rule because DOE continues to improperly and illegally classify decorative vented gas fireplaces as “direct heating equipment” (DHE), and now also includes vented gas logs as DHE, despite gas logs having been expressly excluded from the definition in the April 2010 final rule.

HPBA is proceeding simultaneously on several fronts:

- Litigation. HPBA continues to battle the DOE in court, and a briefing schedule has been set by the D.C Circuit Court of Appeals, beginning January 3, 2012.
- Regulation. We continue to offer DOE background on why its regulation is unwarranted, unjustified, unsupported and illegal. DOE, through its consultant, Navigant Consulting, has most recently contacted our gas log manufacturers to interview them for the purpose of collecting data on what gas logs do, how they are manufactured and on the economic impact of banning them. This request comes *after* the proposed rule has been filed and with only two weeks left before the comment period closes. HPBA has sent a [letter of protest](#) to DOE Secretary Chu on this matter. Additionally, HPBA has sent a [memo](#) to all gas-related manufacturers and retailers asking them submit comments to the DOE record on the impact of the proposed rule. HPBA strongly urges all its members to review this memo and submit comments to the DOE.
- Legislation. HPBA is heavily lobbying the U.S. Congress to send a letter to Secretary Chu urging DOE not to implement any regulations affecting decorative vented gas hearth products and to support a change in the law to redefine these products as being purely decorative, and not heaters, and therefore not subject to DOE’s review and regulation.

For more information, please contact Allan Cagnoli,

cagnoli@hpba.org, or Ryan Carroll, carroll@hpba.org.

Glass Fronts: Possible CPSC Regulations

On June 8th, the U.S. Consumer Product Safety Commission (CPSC) published a request for comments on two petitions it received requesting the regulation of glass fronts on gas fireplaces. One petition, citing two thousand serious burns over a ten-year period, requested regulations making barriers mandatory. The other requested the use of an LED-based warning system that the petitioner invented.

CSA, the organization that issues safety standards for gas fireplaces, has convened a Working Group to consider what further safety measures are warranted to protect people – especially young children – from burns on glass fronts. The CSA Working Group is currently reviewing the addition of language to the vented heater standards for barriers to protect children (and others) from accidental burns on gas fireplace glass fronts.

The Working Group is expected to finalize its work at its next meeting in late October, after which the proposal will be forwarded to the next level – the Technical Advisory Group (TAG) – for its action. The TAG, after review, will then send the revised document out for Review and Comment (R&C) by the full Vented Fireplace Committee. The Working Group started meeting in July, 2010, and has since met in May, August and September, 2011.

In response to the CPSC request for comment, HPBA hired an attorney who specializes in CPSC cases and, with his help, organized industry meetings to forge a position. HPBA submitted [comments](#) to CPSC on August 8th.

Deadline for DOE Certification was October 1st

Manufacturers and importers of direct heating appliances and/or hearth heating appliances are reminded that they must now register, or certify, their models with the U.S. Department of Energy (DOE) each year. Members should go to <https://www.regulations.doe.gov/> to review the regulations and download the forms for electronic reporting. Members are also encouraged to review the June 30, 2011 Federal Register notice for information pertaining to our heating products. This certification process is for all covered appliances, and is not related to our current issues with DOE.

NSPS Review Work Continues

HPBA continues to work on issues related to the NSPS review. Efficiency limits, especially for pellet stoves, continue to be a key concern. For more information, contact John Crouch at crouch@hpba.org.

Northwest HPBA and HHT Host Legislators

On September 27th, the Northwest HPBA and Hearth & Home Technologies (HHT) hosted U.S. Congresswoman Cathy McMorris Rogers and several state legislators at HHT's Colville, WA, plant. The legislators affirmed their support for bringing pellet heat to the forefront of government-supported renewable energies in the state of Washington and beyond. In addition to a tour of HHT's facility, biomass industry leaders, led by HHT's vice president and chief technical officer, Dan Henry, and dignitaries discussed the need to embrace pellet heat to create jobs, stimulate the economy, reduce carbon emissions and improve air quality.



HPBA Members Participate in South Coast's Technology Symposium

On September 29th, HPBA members and staff participated in the South Coast Air Quality Management District's Technical Symposium. Mark Klein, FMI, explained the HearthCAT low emission fireplace retrofit to Tracy Goss of the SCAQMD. Earth's Flame fireplace retrofit and the ICC Renaissance were also burned at the event. HPBA and HPBA-Pacific are working together to promote EPA-qualified fireplaces and fireplace retrofits in California.



PFI Names New Executive Director

On September 20th, the Board of Directors of the Pellet Fuels Institute (PFI) announced the appointment of Jennifer Hedrick as its new executive director. Ms. Hedrick, who served as association manager since 2008, succeeds Don Kaiser, and her appointment marks the first time in PFI's 26-year history that the association has a full-time executive director.

Department Activities

Communications

HPBA's barbecue Facebook Q-mmunity, [The BBQ Source](#), has over 16,500 followers! "Like" our page today and you'll be part of our BBQ Q-mmunity for the latest fall recipes, tips and outdoor cooking postings.

Membership

If you would like other people at your company to receive *Hot News*, please send email addresses to Ian Glowacki, iglowacki@hpba.org.

National Fireplace Institute

NFI Advocates. Since 2005, a very special group of manufacturers has given the National Fireplace Institute their sponsorship and support. NFI Advocates are companies that include the NFI logo and endorsement in their manuals and recommend installation by NFI Certified specialists. This program represents the industry's commitment to promoting excellence in the planning and installation of hearth systems, and homeowners and building officials are encouraged to look for NFI credentials. The current NFI Advocates are posted on the NFI [website](#). Manufacturers interested in joining the program should contact Rick Vlahos, vlahos@hpba.org for details.

HPBExpo 2012 Workshop - "Professional Service Is Profitable." Back by popular demand! Retailers know that keeping every department profitable is a challenge. This workshop teaches retailers how to examine their service policies and procedures so the service department adds to the health of the business. The workshop will be held on Wednesday, February 29, 2012, from 8:30am - 3:00pm in Atlanta. George LeBlanc from Maritime Fireplaces leads this extremely popular session, and space is limited. You must purchase an Education Passport and pay the additional \$30 fee for the manual and workbook. More information on the workshop is posted on the [HPBExpo website](#).

Statistics

The 3rd quarter data call form for the Hearth Quarterly Industry survey will be mailed early this month and manufacturers are asked to respond promptly. Reply forms for the second phase of the 2011 grill shipment report will be distributed very soon to grill manufacturers. The collection of shipment data for this survey has been very slow and manufacturers are asked to respond as soon as possible.

***HPBExpo Report
Innovations & Ideas for Indoor-Outdoor Living
Atlanta, Georgia · February 29 - March 3, 2012
www.hpexpo.com***

HPBExpo 2012 Registration and Housing are Open! Register now for Expo 2012 and secure the housing of your choice. **New** for HPBExpo 2012, online *One-Stop Shopping* -register your employee badges, make your hotel reservations and book flights and car rental at [Register for Badges & Hotel](#).

HPBA/HPBA Affiliate members need the unique member ID number that was emailed to all company main contacts on September 1st. Be sure to take advantage of the new registration dashboard features, such as setting up in-booth appointments with exhibitors prior to the show, exhibit company product matching, invitations to colleagues and more. Once you have completed your initial registration, you will have access to your registration dashboard at any time using a log in.

HPBExpo Hotels. An outstanding hotel block is available for Expo 2012, so don't delay making your reservations. HPBA has partnered with onPeak to be the official housing partner. Through onPeak, we have worked hard to secure the lowest rates, best hotels, and most (complimentary) amenities during your stay in Atlanta, exclusive only to HPBExpo guests.

HPBExpo Education Program. Check out the educational sessions that will strengthen your business and keep you on a competitive edge. The program will again offer the Three-Day and One-Day Education Passports. The popular "Professional Service is Profitable" course is scheduled, along with many new courses, such as "Electronic and Social Media for the Time-Challenged Retailer" and "EPA Certified Renovator Training." Check out the [Education Program](#) for more information and the complete course schedule.

New Features at Expo! Exciting new features and events are in store for Atlanta! You won't want to miss the Thursday Tailgate & Cook-Off event being held in the Outdoor Burn Area OR the return of the Friday night all-industry party, "Honky Tonkin - Nashville Style." We have also added a new Outdoor Burn New Product Pavilion to complement the popular indoor New Product Pavilion.

Reserve Your HPBExpo 2012 Booth Space Now. The 2012 Exhibitor Selection Kit, including floor plans, booth contracts, rules and regulations and payment information (50% is due with contract), can be found at www.hpbexpo.com under "Apply to Exhibit." If you have questions, please contact Anita Derouin at (703) 522-0086 ext. 117 or derouin@hpba.org. *Sign up to exhibit by November 1st to be included in our registration brochure exhibitor list!*

Outdoor Burn Area Attracts Exhibitors. HPBExpo's Outdoor Burn Area in Atlanta has twenty companies contracted for booth space. Most recently, The Outdoor GreatRoom and TEC Infrared Grills contracted for space outdoors. For the best space availability, please contact Anita at derouin@hpba.org or (703) 522-0086 ext. 117.

Honky Tonkin - Nashville Style. Don't miss the party of the year on Friday at 8:00pm, hosted by HPBA and generously sponsored by Kozy Heat, Lennox Hearth Products, M&G DuraVent, Napoleon Fireplaces & Grills, SBI-Stove Builder International and Travis

Industries. Sponsorships are still available, ranging from bars and interactive gaming to premium level hospitality areas. Don't miss this super visibility promotional opportunity and contact Kelly VanDermark at (703) 522-0086 ext. 113 or vandermark@hpba.org today. Everyone is invited to the party (no charge, but an HPBExpo badge is required) and encouraged to come in their Nashville best.

Increase Your Exposure at HPBExpo 2012. Sponsorship opportunities, such as aisle signs, carpet logos, convention center window decals, water canisters and more, are available for exhibitors interested in expanding their exposure at the show. Please contact Betteanne Leahy at (800) 404-5461 for information on a wide range of sponsorship opportunities. A full brochure is available at [Exhibitor Services](#).

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