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Employee Fill-in Form (Employer fill-in otherside)

HPBA Job Bank

Name: David Van Marter	
Email: dave@syracusestove.com	Phone: 315-559-9228
Education: Cicero North Syracuse High School	
Degree/Formal Training:	
Licenses/Certificates:	
Experience: Twelve years in the Hearth Industry	
Job Type Desired: Sales Representative	Willing to relocate: y / n If yes, please state preference, if any: NO
Additional Information: See attached resume.	

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Please fax or email to:
(703) 522-0548 iglowacki@hpba.org

David T. VanMarter
 502 North Highland Avenue
 East Syracuse, New York 13057
 (315) 559-9228
 dave@syracusestove.com

Objective

To obtain a position as a Sales Representative or Account Executive

Summary of Qualifications

- Over twelve years experience in the hearth industry.
- Extensive practical hands-on experience as owner of a small business.
- Motivated and enthusiastic about developing relationships with clients.
- Effective working independently or as a cooperative team member.
- Professional in appearance and presentation.
- Welcome the challenge of solving problems.
- Eager and willing to further education.

Relevant Skills

Sales

- Increased sales with two longstanding hearth dealers through product research, presentation, and promotion.
- Developed excellent working relationships with custom home builders to increase new construction revenue.
- Expanded product lines and finance options to introduce products that accommodate a wider range of budgets.
- Exceeded sales goals set forth by distributors.

Technical

- Carried out installations and service on over one thousand hearth products.
- Attended many hours of class room education including both sales and technical training.
- Posses a clear understanding of codes and standards, both local and national.
- Member of the North East HPBA & National Chimney Sweep Guild

Employment History

- | | | | |
|---|--------------|------------------------|-------------------------------|
| • | 2008-Present | Owner / Operator | Syracuse Stove & Chimney Inc. |
| • | 2007-2008 | Sales / Technical | Hearth & Home Syracuse |
| • | 2000-2007 | Sales / Technical | Plank Rd. Fireplace Cicero |
| • | 1997-2000 | Installation / Service | Hearth & Home Syracuse |
| • | 1996-1997 | Installation/ Laborer | Decker Enterprise |

Education

- Cicero North Syracuse High School
- Dave Pomeroy Signature Training (Sales)(Technical)
- NFI (National Fireplace Institute) (Technical)
- Blue Print For Success (Tom Pugh) (Sales, Business Development)
- Travis Industries (Factory Certified) (Sales)(Technical)